

The following agreement describes ongoing professional services provided by the
("Council") located at 1331 Pennsylvania Avenue, N.W., Suite 1100N,
Washington, D.C. 20004 to Sacramento City Unified School District
district's long-term vision and strategic plan.

This contract shall begin on May 4, 2023. This agreement shall remain effective up to 24 months after date of execution, unless terminated earlier by either party.

The fee for this two-year term is \$60,000. However, a discount of \$20,000 will be given if the School Board's vote to approve this agreement is unanimous. A copy of the board resolution reflecting the board's vote and an agreed upon "Board Implementation Timeline" should be included with the signed agreement. The fee is due upon execution of this agreement. Should Council team members. The fees are inclusive of preparation and planning prior to session.

_____ : The District shall reimburse the Council for all travel related expenses incurred and necessary for the performance of the Services up to a total effective rate not to exceed \$2,500 per person, per trip. Such reimbursement shall include, but is not limited to, transportation to and within the region, lodging, and meals and will comply with all district policies, as well as state and local statutes.

- _____ : Additional in-person training and facilitation are provided as mutually agreed upon at the cost of \$20,000 per full session.

_____ : In addition to the Leadership Training requested and provided above, the Council will provide ongoing monthly coaching, strategic planning, and implementation support to the district (either individually or in groups). The total fee paid for the Ongoing Coaching Support, which is tracked by Council staff, shall be invoiced by the Council at the termination of the contract. The

amount invoiced shall be at a rate of \$1,000 per day or at a rate of \$150 per hour – whichever is less.

_____ : Service from Consultants who are Subject Matter Experts may be provided if needed at \$1,000 per full day of service or at a rate of \$150 per hour—whichever is less. This amount shall be invoiced after delivery of their services.

Notwithstanding the language above, the Council agrees to waive Additional Leadership Training and all Coaching Support fees in the event District:

Develops a “Board Implementation Timeline” identifying measurable, objective and attainable work products or activities to be co.52 Tm ne2.6 (e)10.5 (t)-6d d (hou)10.6 (r-2 (hi)2.6.6 (t)-6
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The Sacramento City Unified School District Board has identified the following objectives it wants to pursue to increase its focus on improving student outcomes.

- ” Clearly identify the board’s SMART Goals and Guardrails to improve student