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- Information Item Only
 - Approval on Consent Agenda
 - Conference (for discussion only)
 - Conference/First Reading (Action Anticipated: _____)
 - Conference/Action
 - Action
 - Public Hearing

Division : Academic Office/Multilingual Education/Advanced Placement Departments

Recommendation : The Board of Education is requested to approve new textbooks for AP World Language Courses: AP French, AP German, AP Latin, and AP Chinese.

Background/Rationale

on the recommended texts. As a result of those meetings, the following recommendations were made:

1. Adopt for AP French Language and Culture:
 - a. Ladd. Allons au-delà!. Pearson. 2012. ISBN: 978-0-32895-489-6 with Online EText and Teacher Resources (7 year access)
 - b. Ladd. AP French. Pearson 2012. ISBN: 978-0-13317-537-0 with online text and resources (1 year access)
2. Adopt for AP German Language and Culture:
 - a. Chalipa, C. and ter Haseborg, H. Neue Blickwinkel, 2nd --

Sacramento City Unified School District
Compliance with the Pupil Textbook and Instructional Materials Incentive Program Act

NOTICE OF PUBLIC HEARING

The Sacramento City Unified School District hereby gives notice that a
Public Hearing will be held as follows:

Topic of Hearing:

Public Hearing on Advanced Placement (AP) World Language Instructional Materials

Copies of this program may be inspected at:


Serna Educational Center
5735 4th Avenue
Sacramento

Board of Education Executive Summary

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Board of Education Executive Summary

Academic Office/Multilingual Education/Advanced Placement Departments
Public Hearing on Advanced Placement (AP) World Language Instructional
Materials AP French; AP German; AP Latin; AP Chinese
October 18, 2018





Kari Hanson-Smith
 District Coordinator
 Sacramento City Unif Sch Dist
 5735 47th Ave
 Sacramento, CA 95824-4528
 United States

Quote Number: 59194
 Quote Creation Date: 08-22-2018
 Quote Expiration Date: 09-30-2018

Sacramento City Unif Sch Dist_French adoption

Price Quote Summary

Solution	Base Amount	Free Amount	Total
Ladd: AP French	\$ 4,647.00	\$ 232.35	\$ 4,647.00
Ladd: Allons au-dela	\$ 7,622.47	\$ 301.88	\$ 7,622.47
Solution Subtotal	\$ 12,269.47	\$ 534.23	\$ 12,269.47
	Shipping & Handling		\$ 981.56
		Total	\$ 13,251.03

Price Quote Detail

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
Ladd: AP French						
AP® French: Preparing for the Language and Culture Examination ©2012						
9780133175370	AP FRNCH 12 BK + DGTL CRS 1YR LIC	\$46.47	5	100	\$232.35	\$4,647.00
	AP® French: Preparing for the Language and Culture Examination ©2012 Subtotal				\$ 232.35	\$ 4,647.00
	Ladd: AP French Subtotal				\$ 232.35	\$ 4,647.00
Ladd: Allons au-dela						
Allons au-delà! ©2012						
9780328954896	ALLONS AU DELA 2012 STUDENT EDITION PLUS ETEXT ONLINE 7-YEAR LICENSE REALIZE	\$75.47	4	101	\$301.88	\$7,622.47
	Allons au-delà! ©2012 Subtotal				\$ 301.88	\$ 7,622.47
	Ladd: Allons au-dela Subtotal				\$ 301.88	\$ 7,622.47

ISBN	Description	Price	Free Qty	Charged Qty	Free Amount	Total Charged
Solution Subtotal					\$ 534.23	\$ 12,269.47
Shipping and Handling						\$ 981.56
Total						\$ 13,251.03

Addendum

Please submit a copy of this quotation, the District/School Purchase Order, and any other required documentation via one of the below:

eForm: <https://pearsoncommunity.force.com/support/s/pearson-order-form>

Fax: 1-877-260-2530

Mail: Pearson Education, P.O. Box 6820, Chandler, AZ 85246

For questions regarding your order please call Customer Service: 1-800-848-9500

As of December 31, 2016, Pearson will no longer accept Credit Card information via postal mail, facsimile, or email. Credit Card information will only be accepted via phone, eCommerce, or OASIS.

This is a price quotation for the customer's convenience only, and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Pearson at its offices. Pearson reserves the right to correct typographical, computational or other errors. Pearson's standard terms are net 30 days unless otherwise specified. All pricing is in US Dollars unless otherwise specified. Pricing calculations use multiple decimal places to determine the most accurate extended pricing but are represented in standard currency format.

Annual subscriptions and/or maintenance and support charges automatically renew on the anniversary date of the original purchase and will be invoiced accordingly, unless otherwise specified. If you wish to cancel, please let us know in writing prior to the date of renewal by emailing customerservice@pearson.com.

Fees for any renewals of product or support/maintenance subscriptions beyond the period covered by this pricing proposal will be at Pearson's then-current rates and, for products for which such fees are based on student count, the customer's then-current enrollment. All such renewal fees are due at the commencement of the new subscription period.

Implementation services provided by Pearson will be delivered to the customer based on established Pearson processes and billing procedures or through a Custom Scope of Work establishing milestones and/or billing schedule agreed upon by the customer. Changes, requested by the customer, to the original Scope of Work may result in additional costs. Travel related expenses associated with On-Site Training and Services are included in the listed price unless otherwise specified.

S&H charges (where applicable) are shown on the quote. S&H rates quoted are for standard ground transportation and may not reflect account contracted rates. If expedited shipping is requested, actual charges may be higher.

Pearson reserves the right to change and/or update technology platforms, including possible edition updates to customers during the term of access. Customers will be notified of any change prior to the beginning of the new school year.

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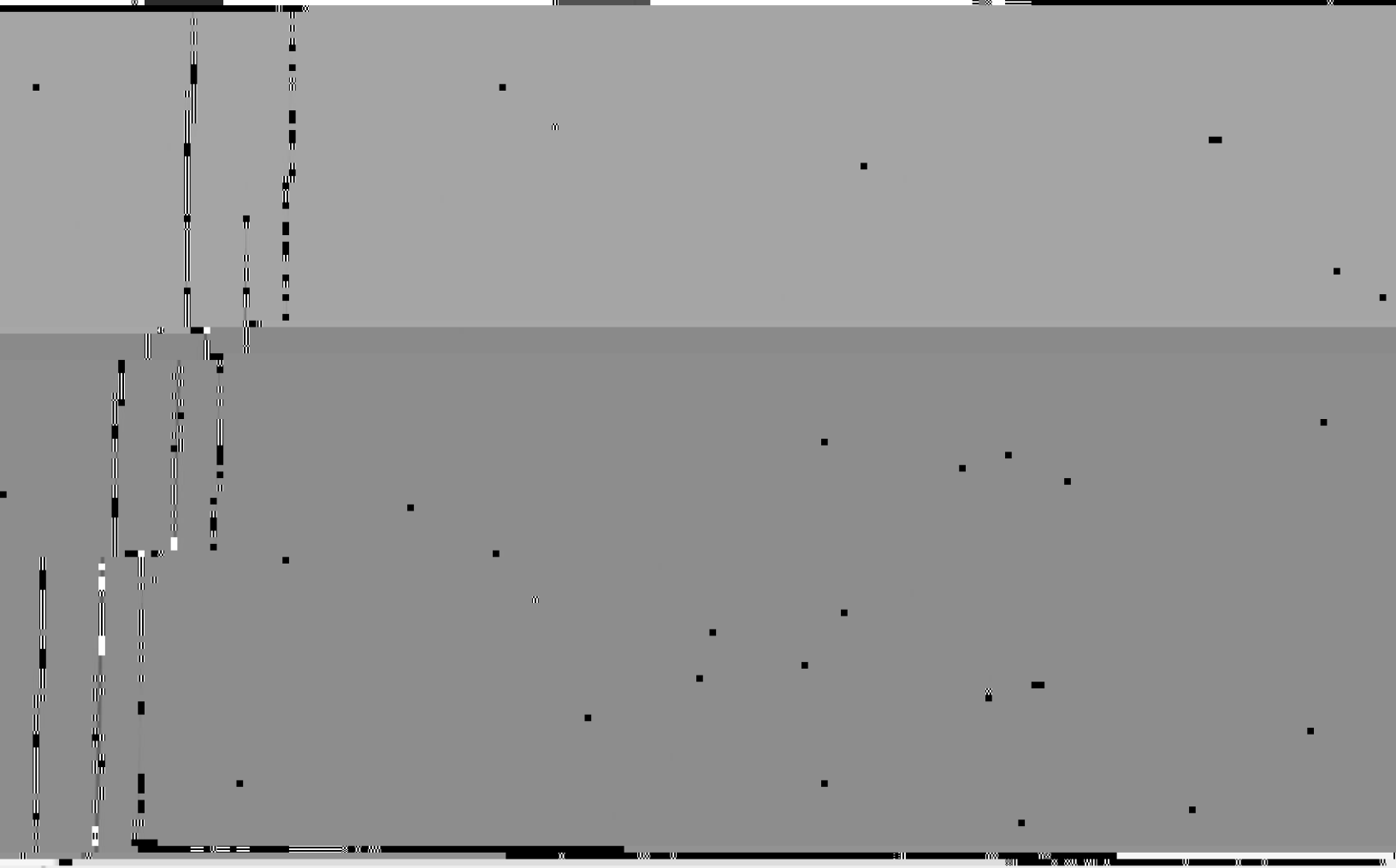
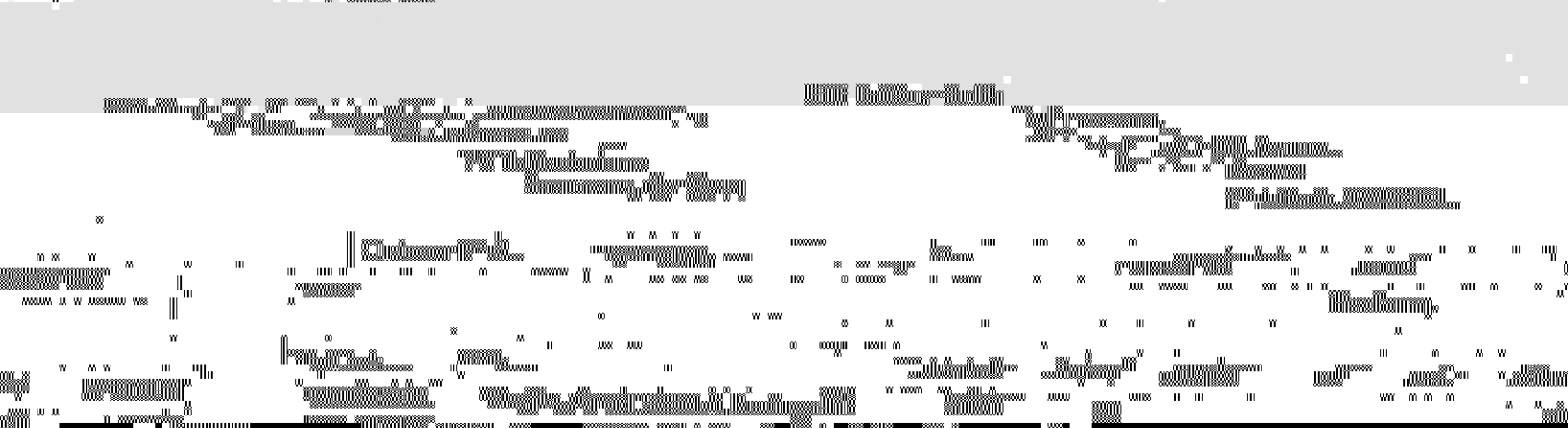
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Quoted To:

Shipping Location: SHIP4

Tel: Fax: (916)643-9472

Tel: Fax: (916)277-6659

Ship by Date
10/8/2018

Outside Salesrep

Ordered By

Carrier

Service Code

WEBAPP INTEGRATED CHINESE2 ESSENTIAL 1 YR 4e1

UPS GROUNDTRAC COMMERCIAL

1R0MnT BT 0.000 0.000 0.000
\$1,019.70

THIS ITEM IS NON-RETURNABLE

7	S	9781622913510	WEBAPP INTEGRATED CHINESE 3 ESSENTIAL 1 YR 4e	1	0	126.99	126.99 EA	\$126.99
8	S	9781622911554	INTEGRATED CHINESE 3 TEACHER RESOURCES 4E	1	0	99.99	0.00 EA	\$0.00
<u>Extended Description</u>								
THIS ITEM IS NON-RETURNABLE								
9	R	COMMENT	PRICES ARE VALID FOR 30 DAYS					
10	R	COMMENT	AVAILABILITY IS SUBJECT TO CHANGE					
11	R	COMMENT	PURCHASE ORDER REQUIRED TO CONVERT QUOTE TO ORDER					

	Subtotal:	\$6,760.78
	Freight	\$278.03
	Sales Tax	
	Total:	\$7,038.81